



Just ASK Publications & Professional Development

What are systems, procedures, and routines for organizing my professional and instructional materials, the learners, and the classroom learning environment?



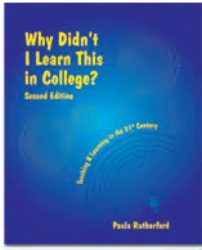
• What is a learning-centered classroom and how do I create such an environment?

• How do I translate “beginning with the end in mind” into planning and pacing for the year, the unit, and the lesson?



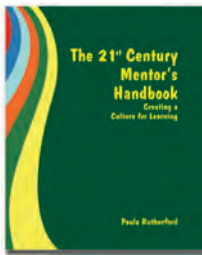
New Teacher Professional Development Kit

Books



Why Didn't I Learn This in College?

This new edition includes updated tools and procedures for teaching and learning in the 21st century. It is based on the construct that the best management program is a good instructional program. If student learning is our goal, we want to shift our focus from control and compliance to creating positive learning-centered environments. Many districts provide a copy of this text for each of their new teachers and each of their mentors.



The 21st Century Mentor's Handbook

This text cross-references *Why Didn't I Learn This in College?* and *Instruction for All Students*. It provides resources to promote the growth of new teachers, including a mentoring calendar, needs assessments, goal-setting tools, instructional design templates, guidelines for observation and coaching, and field-tested ways to deal with the potential challenges and concerns of novice teachers. Put one in the hands of each of your mentors.



Instruction for All Students

The new edition of this popular book is updated to reflect current research about best practice in teaching and learning in standards-based classrooms. It also includes information on technology integration, formative assessment, 21st century thinking skills that promote rigor and relevance, and formats for job-embedded learning. This is the perfect book for experienced teachers new to the district.



Strategies in Action Volume I

This amazing collection provides glimpses into the classrooms of K-12 teachers across the spectrum of content areas. It features descriptions of how teachers have used the instructional, assessment, and organizational strategies found in *Why Didn't I Learn This in College?* and *Instruction for All Students* in their own classrooms. The examples range from AP and IB classes to primary special education settings and everything in between.

A copy of each of the above books is included in the kit.

DVDs

The DVD collection features our **Teaching and Learning in the 21st Century (TL21) Collection** of classroom episodes. Each of these DVDs includes a 13 to 18 minute uninterrupted classroom episode perfect for identifying best practices and aligning with district teacher performance criteria. Each DVD also includes either an in-depth interview or “play-by-play” analysis by the featured teacher. In addition to the **TL21 Collection**, there is a continuously updated collection of K-12 teaching and learning episodes.



New Teacher Professional Development Kit

The **New Teacher Professional Development Kit** provides the tools you need to design and implement a comprehensive new teacher professional development program for your school or district. You can use this kit, complete with teaching notes, learning exercises, DVDs, and learning tools for workshop sessions, to design your own half-day, full-day, or multiple-day workshops, and follow-up sessions to initial training. The price for the complete kit is \$795.



Just ASK consultants are available to lead an institute in your district. They can model use of the kit and help you build in-house capacity.

What Do You Do When... Cards



These cards describe fifty scenarios that pose challenges and concerns for new teachers. They can be used by new teacher-mentor pairs, groups of new teachers, school-based teams, or for role plays in multiple settings. They can be prioritized, categorized, or used as conversation starters.



Handbooks

Facilitator's Handbook

The *Why Didn't I Learn This in College? Facilitator's Handbook* is designed to be used in multiple ways. You can design your own half-day, full-day, or multiple-day workshops, and follow-up sessions to initial training. Also included is a wide array of processing strategies to use with adult learners. All participant materials are included on the CD-ROM.



Participant's Manual

The *Why Didn't I Learn This in College? Participant's Manual* is used by Just ASK consultants and Certified Local Trainers (CLTs) throughout the country. The *Facilitator's Handbook* includes detailed teaching notes for use with the *Participant's Manual*. Copies of the *Participant's Manual* may be ordered from Just ASK or you may print your own by using the CD-ROM of the contents.



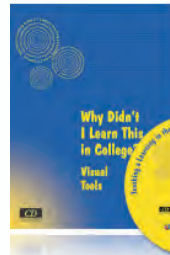
Scavenger Hunt Cards



These cards can be used to organize a scavenger hunt through the active learning strategies found in *Why Didn't I Learn This in College?* or they can be used in the multiple sort card

exercises described in the *Why Didn't I Learn This in College? Facilitator's Handbook*.

Visual Tools CD-ROM



The *Why Didn't I Learn This in College? Visual Tools* CD-ROM includes PowerPoint slides, and visuals in PDF/Jpeg format. The visuals can be used to create PowerPoint or

Keynote presentations, posters, and color handouts.

Consulting and Institutes

Just ASK Publications & Professional Development (Just ASK) is based in Alexandria, Virginia, USA. Current areas of emphasis include induction and mentoring, teaching, learning, and leading in the 21st century, assessment, and meeting the needs of diverse learners.

Just ASK Consultants are available to lead on-site workshop series, model the use of the **New Teacher Professional Development Kit**, and help you build in-house capacity.

Just ASK also offers three-day **Mentoring in the 21st Century[®] Institutes**. The goal of these national and on-site institutes is to help educators build their capacity to support new teachers in ways that help them to be fully-qualified and fully-satisfied.





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Title	Quantity	Unit Price	Total Price
New Teacher Professional Development Kit		\$795.00	
Participant's Manual <i>Print copies from the CD-ROM or order additional pre-made copies</i>		\$15.00	
Why Didn't I Learn This in College? <i>*30% off list price of \$34.95 when purchased with kit</i>		\$24.00 *	
Instruction for All Students <i>*30% off list price of \$39.95 when purchased with kit</i>		\$28.00 *	
The 21 st Century Mentor's Handbook <i>*30% off list price of \$39.95 when purchased with kit</i>		\$28.00 *	
Strategies in Action Volume I <i>*30% off list price of \$24.95 when purchased with kit</i>		\$16.00 *	

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